

SUMMIUM® CPQ

Summium® Configure, Price, Quote solution digitalizes your sales by boosting your quote-to-cash process.

Key product features

- CONFIGURATOR
- PRICING
- GENERATING QUOTE DOCUMENTATION
- SMART MODELING TOOL

Additional options

- Visual configuration
- Selector –self-service configurator
- Summium® AI
- System integrations
- Engineering-to-Order (ETO)
- Guided Selling
- Sales reports

 **Wapice**

Founded in 1999, Wapice is a Finnish full-service software company whose solutions are used by leading industry companies around the world.

VAASA
HELSINKI
HYVINKÄÄ
JYVÄSKYLÄ
KUOPIO
OULU
SEINÄJOKI
TAMPERE
TURKU



EMPLOYEES
350+



OFFICES
11



TURNOVER
30M €



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SUMMIUM® CPQ

Welcome to the
digital era of
B2B sales



 **Wapice**

Digitalize your entire sales process

with Summium® CPQ



Speed up purchase order process



Increase customer satisfaction and sales productivity



Adapt easily to new challenges with state of the art integration



Sell complex products more easily



Provide cost efficiency for the entire business



Customer experiences

"Wapice's Summium sales digitalization platform has been a good solution for us to automate our offer-order-delivery process, all the way from RFQ process to purchase order and up to operations management."

-Mikko Mellanen, ICT-Specialist, Hydoring Oy

"The main benefit compared to the previous practice comes from speed and service security. Sales staff can focus more effectively on solving customer problems when time is not spent searching for information needed for quotes."

-Vesa Eerola, Business Director Lighting, Purso Oy

