

Summium<sup>®</sup> Configure, Price, Quote solution digitalizes your sales by boosting your quote-to-cash process.

# Key product features

- CONFIGURATOR
- PRICING
- GENERATING OUOTE DOCUMENTATION
- SMART MODELING TOOL

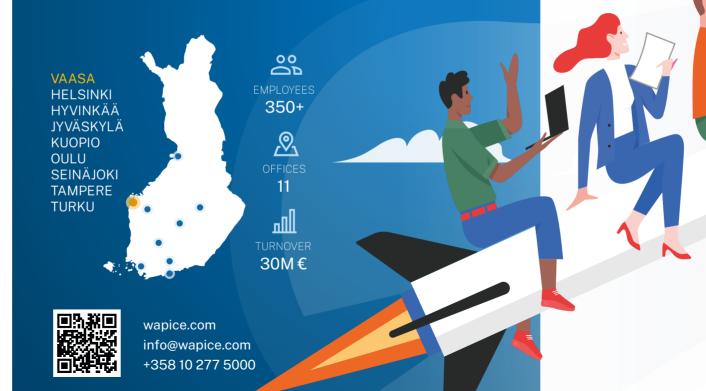
# Additional options

- Visual configuration Selector-self-service
- Summium<sup>®</sup> AI
- System integrations
- Engineering-to-Order (ETO)
- Guided Selling
  - Sales reports



# - Wapice

Founded in 1999, Wapice is a Finnish full-service software company whose solutions are used by leading industry companies around the world.





# Welcome to the digital era of **B2B** sales



# **Digitalize your entire sales process** with Summium<sup>®</sup> CPQ





Speed up purchase order process



Increase customer satisfaction and sales productivity



Adapt easily to new challenges with state of the art integration



Sell complex products more easily



**Provide cost efficiency** for the entire business

"The main benefit compared to the previous practice comes from speed and service security. Sales staff can focus more effectively on solving customer problems when time is not spent searching for information needed for quotes." -Vesa Eerola, Business Director Lighting, Purso Oy



## Customer experiences

"Wapice's Summium sales digitalization platform has been a good solution for us to automate our offer-order-delivery process, all the way from RFQ process to purchase order and up to operations management."

### -Mikko Mellanen, ICT-Specialist, Hydoring Oy