## Digitalize your sales process

with Summium® sales digitalization platform

# **SUMMIUM®** Selector

Summium® Selector webshop solution makes it easy to request for quotation and order products.

• Attract customer • Ease buying • Sell more

### SUMMIUM® CPQ

Summium® Configure, Price, Quote solution digitalizes your sales by boosting your quote-to-cash process.





Founded in 1999, Wapice is a Finnish full-service software company whose solutions are used by leading industry companies around the world.











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# Digitalize your sales process with Summium® sales digitalization platform



Link customer and salesperson in one sales process in a completely new way.

Quote

click of a button."

Request for Quote



"I need to provide superior customer experience in an ever complicated quotation process and increasing volume of inquiries."





Speed up purchase order process



Increase customer satisfaction and sales productivity



Integrate all needed information in one place for customers and sales















HögforsGST



















**Sell complex products** more easily



Provide cost efficiency for the entire business

#### **Customer experiences**

"Wapice's Summium sales digitalization platform has been a good solution for us to automate our offer-order-delivery process, all the way from RFQ process to purchase order and up to operations management."

-Mikko Mellanen, ICT-Specialist, Hydoring Oy

"The main benefit compared to the previous practice comes from speed and service security. Sales staff can focus more effectively on solving customer problems when time is not spent searching for information needed for quotes."

-Vesa Eerola, Business Director Lighting, Purso Oy

